

# Worksheet

## Data capability self-assessment



This exercise aims to have you think about capabilities that already exist in your organisation, and to consider opportunities for growth.

It's based on the framework we explained in Tutorial 1 and elaborated in [Developing Data Capability in Your Not-for-Profit](#). The framework was developed based on our experience working with not-for-profits.

First, we identified typical *sources* of data (listed on the horizontal axis of the following table). The left three sources — Fundraising, People (staff, volunteers, donors) and Operations (finance, HR, etc.) — represent an organisation's supportive functions. The other three sources — Needs, Programs, Impact — capture an organisation's core reason for being.

For each of these sources, you should consider what you currently *do* with that data. The vertical axis is based on a hierarchy of data science needs. In other words, the infrastructure and experience you develop in the lower rows will support your ability to execute projects in the upper rows.

How's your organisation tracking? Where do you want to end up?

Try shading and annotating the cells based on the databases, reports, and projects that your organisation has executed and currently maintains.

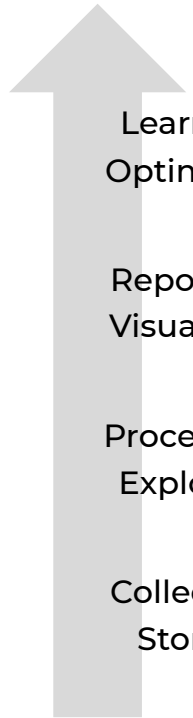
The completed matrix — in fact, the very act of filling it out — will provide an initial overview and start conversations with other people in your organisation.

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